

Message Text

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PAGE 01 OTTAWA 02559 262234Z

72

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 SS-20 DRC-01 RSC-01 /059 W

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R 262152Z OCT 73

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC 1984

UNCLAS OTTAWA 2559

POUCHED ALL CONSULATES GENERAL IN CANADA

E.O. 11652: N/A

TAGS: BEXP, CA

SUBJECT: COMMERCIAL OFFICERS CONFERENCE AND COUNTRY COMMERCIAL
PROGRAM FOR CANADA

REF: A. OTTAWA 1224, MAY 24; B. STATE 137771, JULY 13;

C. STATE A-8396, OCTOBER 5

1. MY IMMEDIATELY PRECEDING TELEGRAM IS EMBASSY'S
ENTHUSIASTIC RESPONSE TO REF C.

2. WE NOTE THAT PROPOSED AGENDA ENCLOSED WITH REF C
INCLUDES DISCUSSION OF COUNTRY COMMERICAL PROGRAM (CCP).
I HOPE THAT THE CCP'S CONTENT AND THE UNDERLYING
SUBSTANTIVE AND BUDGETARY CONSIDERATIONS COULD BE
THE PRINCIPAL AGENDA TOPIC OF OUR FORTHCOMING
COMMERCIAL OFFICERS CONFERENCE (REFS A & B). MY
SENIOR E/C OFFICERS THROUGHOUT CANADA BELIEVE
IT DESIRABLE TO STRUCTURE THAT CONFERENCE ALONG THE
LINES OF A BRAINSTORMING SESSION AIMED AT
COMING UP WITH OPTIMUM, TAILORED-TO-CANADA CCP.

3. ASSUMING THAT INITIAL PLANNING FOR COMMERCIAL
OFFICERS CONFERENCE IS UNDER WAY AT COMMERCE/STATE,
AND ALSO THAT PREPARATION OF CCP HAS BEGUN, I
CONSIDER IT IMPORTANT THAT COMMERCIAL OFFICERS
CONFERENCE BE HELD AS SOON AS POSSIBLE. I UNDERSTAND
FROM INFORMAL ADVICE WE HAVE RECEIVED THAT
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PAGE 02 OTTAWA 02559 262234Z

COMMERCE/STATE ARE STILL THINKING IN TERMS OF EARLY

DECEMBER (REF B) AND THAT WASHINGTON, CHICAGO,
TORONTO OR OTTAWA MIGHT BE THE VENUE.

4. EARLY DECEMBER AND ANY OF VENUES MENTIONED ABOVE
WOULD BE FINE. I WOULD BE PLEASED TO HOST THE
CONFERENCE IN OTTAWA SUBJECT TO MY OTHER COMMITMENTS;
AND CONSUL GENERAL YLITALO HAS OFFERED TO DO SO IN
TORONTO. ON BALANCE, I CONSIDER WASHINGTON AND
TORONTO THE BEST VENUES FROM STANDPOINT OF
TRANSPORTATION, CONVENIENCE, AND OPTIMUM WASHINGTON
PARTICIPATION.

5. ACTION REQUESTED: I WOULD APPRECIATE STATUS
REPORT ON CCP AND DEFINITIVE WORD, IF POSSIBLE, ON
TIME AND PLACE OF COMMERCIAL OFFICERS CONFERENCE.
SCHMIDT

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